

Is your organization currently facing the following issues?

- Finding difficulty in profiting in today's complex chemical industry.
- Need to accelerate recipe development before competitor imitation, loss of market value and profitability.
- Globalization is driving the need for efficient planning and procurement.
- Increasing customer demands and environmental restrictions are forcing higher efficiency manufacturing capabilities.
- Increased competition is making customer attraction and retention more difficult
- Need to enhance corporate governance and financial regulatory compliance.

If any of these seem relevant to your enterprise — Terillium can help.

Why Terillium?

■ Commodity / Specialty Chemical Industry Experience

Our consultants average 6 years of chemical industry experience, as well as 5 years of business and technology consulting. We can confidently recommend business processes that comply with necessary regulations, and are easily integrated into your company's environment, culture and skill set.

■ Diversified Service Offerings

Terillium offers a variety of pertinent service offerings that cross technology, process, customer, and competitive enhancements.

■ Proven Methodology

Our project methodology ensures not only on-budget, on-time project deliverables, but also quality, business-integrated solutions and procedures.

Today's chemical industry is characterized by fluctuating prices, process variability, and strict industry regulations. As a result of mergers and acquisitions, chemical companies have been among the first to encounter the challenges of managing a global organization, operating widely dispersed production plants with multiple languages, currencies, and regulations.

Furthermore, chemical organizations are trying to balance growing economies of scale with the demands of personal customer relationships. There is an increased need to focus on delivering exactly what the customer requires while minimizing development, production, and transportation costs. Ultimately, chemical organizations are becoming more lean and agile.

Through the implementation of Oracle solutions, Terillium helps clients to simplify information delivery, lower the cost of information management, and handle rapidly evolving requirements. We can help your organization implement business process flows that are fully integrated, streamlined, and based on industry best practices. You will be able to deliver timely, relevant information to all areas of your business for accurate and proactive decision-making at the strategic and tactical levels.

Terillium will help you make the best use of available resources while delivering products that meet customer demand and improve customer satisfaction.

Through the implementation of Oracle applications, we have assisted clients with the following business enhancements:

- Detailed tracking and allocation of costs throughout the entire chemical manufacturing life-cycle.
- Utilization of multiple cost methods to capture precise product costs, thereby managing margins and optimizing capacity.
- Better manage variability in raw materials, intermediates, and the production process to more accurately match the quality of inventory to customer and regulatory specifications.
- Implementation of global supply chain forecasting and planning, leading to more efficient utilization of manufacturing processes and assets and optimized procurement practices.
- Enhanced inventory management, including extensive lot genealogy, lot and sub-lot level control, expiration control, grade and quality control, multiple units of measure, and a host of other attribute level controls.
- Improved resource utilization ranging from equipment to capacity using Oracle's rules-based system, which enhances your organization's flexibility through multiple routing options, alternative formula capabilities, and global capacity and production planning.

FOR MORE INFORMATION

■ Terillium is focused on helping our clients achieve a rapid return on their investments while transforming possibilities into tangible business results. To learn more about how our solutions can help you improve business performance visit terillium.com or call us at 513.621.9500.



Oracle Accelerate

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