

The Solution:

- Implemented Oracle High Technology – Complex Electronic Equipment Business Accelerator solution to automate manual processes and enhance visibility into supply chain and financials, increasing the speed and accuracy of planning and financial reporting
- Used Advanced Supply Chain Planning to optimize supply chain planning within Control Solutions manufacturing facilities and the subcontractor manufacturers.
- Used Oracle's Outside Processing solution to transact and track subcontractor manufacturing activity.
- Utilized Agile PLM solution to seamlessly interface items and Bills of Material into Oracle EBS for new products and product revisions.
- Used Oracle Financials to provide Control Solutions with the flexibility and scalability needed to grow the business while maintaining a small accounting staff.
- Deployed the solution in 13 weeks, ensuring a rapid, low-risk implementation

The Results

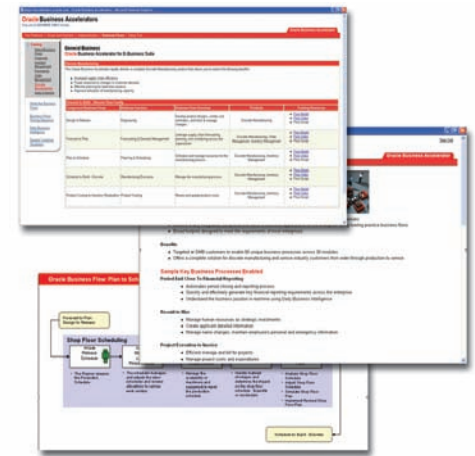
Control Solutions, Inc. partnered with Terillium in July 2008 to implement Oracle EBS High Technology – Complex Electronic Equipment Business Accelerator solution across their facilities and subcontractors locations. Terillium helped Control Solutions, Inc. to go live in 13 weeks utilizing the Oracle Business Accelerators. Terillium delivered the project on time and under budget to an extremely satisfied client.

Control Solutions, Inc now has an organization with streamlined and standardized business processes across its enterprise. In addition, it has an ERP system that serves as a single source of the truth, which affords them a competitive advantage when competing in growing economies of scale while meeting the demands of personal customer relationships.

- Oracle Business Accelerators allowed Control Solutions, Inc to adopt leading practices across their Operational and Financial processes
- Single system Financials provides a real time picture of the performance of the company to the leadership for effective decision making throughout the month
- The subcontractors supply chain is consolidated within one system providing an efficient planning and inventory control solution
- The inventory conversion into Oracle EBS immediately found inaccuracies and flawed processes in Control Solutions legacy inventory control systems

Business Accelerators: Fast, Predictable, Enduring

- A foundation of preconfigured software that includes predefined business processes and roles, with technical setup and installation support.
- A complete bundle of open standards infrastructure software that includes a web application server, portal, database, security and technology tools.
- Services to speed your implementation and address any unique business needs.
- On-site training that gets users up to speed and productive quickly.



Oracle Accelerate



What Control Solutions Inc. is saying about Terillium

■ Our existing systems offered limited capabilities and scalability, and couldn't support our aggressive growth. As Oracle's Preferred Accelerator Implementation Partner, Terillium was able to deliver a 13 week full-suite implementation, allowing Control Solutions to quickly standardize on the Oracle E-Business Suite and immediately see measurable business results. The enterprise functionalities of Release 12 help support our organization today, and also provide the flexibility we need to support our future growth.

– Glen Mayer,
Vice President/COO
Control Solutions Inc.



Contact Us

■ For more information about Terillium's products, visit www.Terillium.com or contact Bob Allen, Vice President at (513) 621-9500.