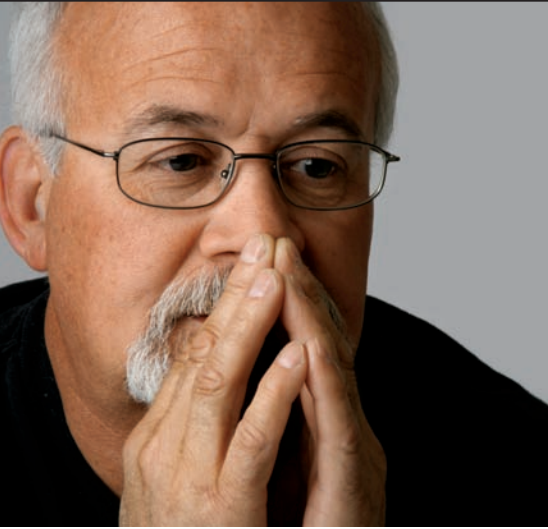


# Is the Time Right?



## Terillium's Assessment Covers:

- Oracle License Review
- Technical Architecture Review
- Business Optimization Analysis
- User Proficiency Assessment
- Customization Rationalization
- Support Model / PMO Assessment
- Future Project Road Map Development

■ F&W Publications started with Oracle a few years ago with the goal to implement Financials. Since then we have asked Terillium to assess the value of the Oracle product and to align our system with our vision. Terillium has offered valuable insight, patience, and flexibility and above all else, ability to execute, traits we expect to find in any true business partner.

— Tony Tedesco,  
Business Systems Analyst, F&W Media

## Are You Getting the Most Value from Your Investment?

- Are you taking full advantage of the functionality you currently own?
- Are you aware of the improvements associated with R12?
- Have you examined the potential to reduce your software support costs or fund future software investments through changes to your Oracle licensing agreement?
- Are you taking advantage of externally managed support services to maximize the value of your support team and minimize your IT headcount?
- Is your Project Management Office (PMO) integrated with the business and aligned with business improvement imperatives and fiscal objectives?
- Is Oracle's Application Integration Architecture (AIA) relevant for your enterprise architecture now or as part of your future integration road map?
- Did you know that Oracle's Accelerators can be leveraged for re-implementations and prototyping a Global Design in a drastically reduced time frame compared to traditional implementation approaches?
- Are your customizations still necessary or can they be replaced with standard functionality?
- Have you projected the cost of your customizations over the life of your E-Business Suite investment?
- Have you incorporated Oracle's recent acquisitions of the following into your EBS strategy:
  - Hyperion
  - G-Log (OTM)
  - Siebel
  - Stellent
  - Agile
  - Demantra
  - PeopleSoft
- Are you aware of capabilities available with Daily Business Intelligence?
- Are you leveraging the changes to the underlying technology including:
  - BI Publisher to replace custom reports and documents or a proprietary check printing solution?
  - Business Events as a triggering mechanism for integration or collaboration?
  - OBI EE as a replacement to Discoverer?
  - Integration with Stellent, Oracle's Enterprise Content Management solution?
- Do you have business process documentation that can be leveraged to train new users?
- Do you know how proficient your users are with the use of the software?
- Did you know that virtualization is an option to support your Oracle technology platform?
- Is Real Application Cluster (RAC) the answer for your scalability and availability needs?

## Terillium's EBS Assessment is the answer!

Terillium understands how important your E-Business Suite solution is to the success of your business. Maximizing the value of the system by leveraging existing functionality is one of the fastest and simplest ways to recover your investment. Over time, more and more businesses are changing the way they manage their enterprise. Knowing how to adapt your business applications to match your current requirements is where Terillium can help. Terillium has been a trusted Oracle partner for over 15 years. Let us share with you what we have learned to help you make the best of your investment. Our Assessment is the first step toward maximizing the return on your investment.

## FOR MORE INFORMATION

■ Terillium is focused on helping our clients achieve a rapid return on their investments while transforming possibilities into tangible business results. To learn more about how our solutions can help you improve business performance visit [terillium.com](http://terillium.com) or call us at 513.621.9500.



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